

Business Insider

Kennebec Valley Chamber of Commerce August 2015



Community in a Time of Crisis: Banding Together

By: *Suzanne Doiron*

Few things are as amazing as the whole-hearted, loyal, and dedicated way a small town or city pulls together in a time of crisis. After a disaster, neighbors open their hearts and homes to those who have lost everything as well as donating time, belongings, and hard-earned money to helping their fellow townsfolk get back on their feet. Businesses help businesses, and those from home and away visit and support local businesses by purchasing products and services they may have once gone elsewhere to procure.

On the evening of July 16th, a fire destroyed multiple buildings in beautiful,

historic downtown Gardiner - a city that has worked hard for years to rebuild itself, and has seemingly managed to succeed, even in an unstable economy. In just a few short hours, multiple residents and new businesses lost everything they worked so hard to achieve. Local business owners have found themselves awestruck by the outpouring of support they have received from Gardiner residents, and city officials from neighboring communities, even just one day after the catastrophic event occurred.

You may regularly overlook the mission on the back of this publication, but I would like to draw your attention to it today. "The KV Chamber exists to enhance life quality by strengthening our regional economy." It is because of that mission that the chamber

reaches out to those businesses in need, member or not, so that we can succeed on a local and regional level.

Belonging to a group like the Kennebec Valley Chamber of Commerce provides businesses with the opportunity to be a part of a greater community, one that strives to make our area a welcoming and fruitful place to open a business, no matter how big or small. A part of our Kennebec Valley community requires our help at this time. If you are interested in lending a hand, email us at info@augustamaine.com and we will put you in touch with those who are positioned to provide direct assistance. Please, take an afternoon to go to downtown Gardiner and support the businesses there – you will be glad you did!

Business Insider, August 19, Senator Inn

What's Happening Downtown?

It's time for an update on what's happening in our downtowns. Steve Pecukonis is the Executive Director of the Augusta Downtown Alliance and facilitator of the Chamber's Kennebec Leadership Institute. Patrick Wright, Executive Director of Gardiner Main Street, is also the city of Gardiner's Economic Development Coordinator. Both cities are members of the national Main Street Center and the Maine Downtown Center.

Join us at our August breakfast, to learn about the past, present and future of these downtowns and why it's important to support the historical and cultural aspects of the downtown as a means to making a more vibrant community overall. How does a healthy downtown impact local economic development? Learn how downtown groups are successful and vital in saving communities from extinction. Patrick and Steve will answer all of your questions, and provide a unique perspective on how we all can work together to make these old gems sparkle once more. RSVP to: info@AugustaMaine.com.

Business Insider breakfast is sponsored by **Central Maine Power Company** and **Kennebec Savings Bank**.



Have you seen our new website?

Check out the insert in this newsletter for more information!

Women's Network Luncheon will return on September 9, 2015

Kennebec Valley Chamber
Serving the Kennebec Valley, Maine Region

Business After Hours
Wednesday, July 22nd
5:00-7:00pm
Hosted by The Red Barn

Welcome
On behalf of the Board and Members of the Kennebec Valley Chamber of Commerce, I want to welcome you to Maine's Capital region!

Join the Chamber
Event Calendar
Friday Reports
Facebook Wall
Contact Us

AUGUSTAMaine.COM

Welcome NEW Members!

Please welcome & give your personal support to our newest members:

National Safety Council of NNE, South Portland

Melissa Worcester, 854-8441
nscnne.org

Kristy James, Augusta

Kristy James, 592-4787
novalashbykristy.com

Member Anniversaries

The following businesses and organizations recently renewed their investment support of the Chamber.

35 years and over

Best Western Plus Civic Center Inn
Cross Insurance
Kennebec Journal
Pine Tree Veterinary Hospital

25 years and over

Northeast Bank, FSB

20 years and over

Maine State Museum

CASS
Capital Area Staffing Solutions

BASS
Bangor Area Staffing Solutions

CapitalAreaStaffing.com

Specializing in:

- Finance/Accounting
- Office Professional
- Healthcare
- Legal
- Call Center
- Light Industrial

CONTACT US TODAY!
(207) 620-7823

OFFICES IN AUGUSTA & BANGOR

15 years and over

Markham Tent Rentals

10 years and over

Lawson Property Services, Inc.
Maine Association of Retirees
Maine Staffing Group

5 years and over

Belgrade Lakes Golf Club
Burgess Computer
Cape Air
Kennebec Valley Human Resource Association

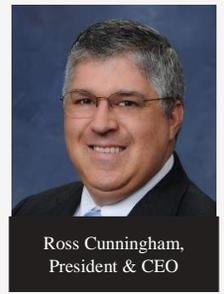
Also renewing

Androscoggin Bank
Gaslight Theater
Maine Forest Products Council
McKee Billings, LLC, P.A.
Paychex/Advantage Payroll

SHOP LOCALLY

CEO Corner

As we wrap up July and head into August, our Chamber finds itself at the end of a VERY successful summer program.



Ross Cunningham,
President & CEO

The Whatever Festival and KLI Golf Tournament were graced with fantastic weather, great turnouts and lots of smiles. We now turn our focus to the Business Expo and Awards dinner. Both of these events are being revamped and upgraded. Be sure to fill out the Expo Registration or Awards Nomination Form (see inserts) and stay tuned for all the latest info! Thanks again to all the sponsors and volunteers who help us make these fantastic events possible.

KV Chamber Advertising Rates 2015

It's not too late!

THIS COULD BE YOUR AD

1/4 Page

Approximate Size: 4.25"x5.5"

Monthly: \$100

6 Months: \$540

12 Months: \$960

1/8 Page

Approximate Size: 4.25"x2.75"

Monthly: \$75

6 Months: \$405

12 Months: \$720

1/16 Page

Approximate Size: 2.5"x2.5"

Monthly: \$100

6 Months: \$270

12 Months: \$480

Call 623-4559 today!



Choice. Packaged.

For state, regional and local chamber members.

Don't settle for just one health plan. With Chamber BlueOptionsSM, you can choose from a variety of different plans that meet your employees' needs.

Contact your Anthem-appointed insurance producer or call us at 1-800-541-4251.

Anthem Blue Cross and Blue Shield is the trade name of Anthem Health Plans of Maine, Inc. Independent licensee of the Blue Cross and Blue Shield Association. ANTHEM is a registered trademark of Anthem Insurance Companies, Inc. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association.

51576MEEENABS 01/15

Call for your
FREE Water Test
and Consultation

AERUS

We Fix Water Problems

We carry a range of products that deal with arsenic, hard water, iron and much more



207-622-0125

www.aeruswater.com

Need Secure Off-site Backup?
Looking for a Partner in IT?
Want to Go Paperless?

WE CAN DO THAT FOR YOU!



Paperless Solutions • IT Support
Managed and Monitored Networks
Cloud Backup and Storage

120 Augusta Rd, Winslow, ME
(207) 692-0955 • mainetechgroup.com



A Division of
Kennebec Valley Chamber of Commerce

Cynergy Spotlight: Katelyn Pushard

Katelyn Pushard is a woman of many different skills. While she has been working at the Children's Center for the past 4 years, she has worked in several different roles, all of which she has loved. Growing up with lots of younger cousins, many hours of babysitting, and a volunteer position at the KVYMCA camp, Katelyn has always enjoyed working with children. She graduated from University of Maine Farmington with a degree in Special Education, which logically brought her to the Children's Center where she started as a case manager, working directly with children and their families. After dabbling in several positions at the Center, Katelyn is now the Director of Development and Quality Improvement. While she finds herself working directly with children much less

than before, she very much enjoys this other side of operations which is strictly organized, focused on making things more efficient, knowing the facts and understanding expectations.

Katelyn acknowledges that being a

young professional certainly presents challenges. But in the end, the positives, like being able to connect with other people who are new to the field, and having an open mind and a fresh outlook, outweigh the challenges. Katelyn

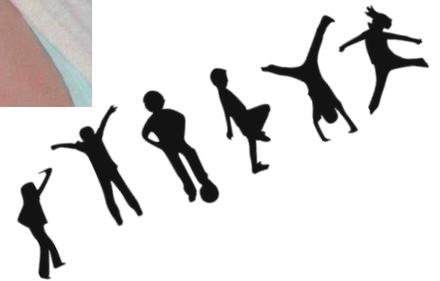
joined the Cynergy Steering committee in November of 2014 and has found it's given her skills and confidence needed in her new development position and



allowed her to better understand her community.

Interested in supporting The Children's Center? The nonprofit is hosting its first annual Dinner & Auction on Saturday, August 29th at 5:00 p.m. at the Governor

Hill Mansion. The event will be catered by the always delicious Liberal Cup with a live auction featuring Maine Humorist, Gary Crocker. Tickets are \$40/person or \$300/table. For more information, visit the Children's Center online at childrenscenteraugusta.com and for reservations, call Katelyn at (207) 626-3497 ext 125.



Meet two great reasons to keep smiling



Capitol Dental Care welcomes new patients.
Give us a call to schedule an appointment!

207-622-9215

Randall P. Cutri, DMD • Frederick J. Elsaesser, DDS

At Capitol Dental Care, we understand that your smile is an integral part of who you are. Dr. Cutri, Dr. Rick, and the rest of the team bring years of experience to the practice and are dedicated to meeting your preventative, restorative, and cosmetic dental needs. Your smile is our priority, and we want you to look and feel your best.

Capitol Dental Care values communicative and compassionate dentistry. From check-ups to advanced procedures, Capitol Dental Care will work with you to develop a treatment plan that fits your unique needs and goals. We see patients of all ages - **call today to schedule a visit!**

Capitol Dental Care

278 State Street, Augusta, ME

OFFICE HOURS:

Monday - Thursday 8am - 5pm • Friday 8am - Noon



Emergencies seen the same day • Most insurances welcome

www.capitoldentalme.com



Chamber Notes

Snow Pond Center for the Arts kicked off their 2015 Summer Concert Series on July 4th. Each concert begins at 3:00 p.m. and is held at their outdoor venue, Bowl In The Pines. Concerts will continue August 1, 2, 8, and 9. For more information visit snowpond.org or call 844-476-6976.

Kennebec Savings Bank's President and Chief Executive Officer Andrew Silsby recently announced that Anita Nored has joined the Bank's leadership team as a Senior Vice President and Chief Retail Banking Officer. Based out of administrative headquarters in Augusta, she will manage all retail banking, branch and wealth management activities focused on customers' assets. Anita Nored is also a KV Chamber board member. Congratulations Anita!

MaineGeneral Medical Center now offers free group trail walks led by health

care providers at the Alford Center for Health in Augusta. The walks begin at the entrance of the Alford Center for Health, 35 Medical Center Parkway, Augusta. Walks are offered (weather permitting) each Tuesday through Sept. 22 from 12:30 – 1 p.m. and each Thursday through Sept. 24 from 3:30 – 4 p.m. To learn more, call the Healthy Living Resource Center at 626-1275.

Johnson Hall has announced their 2015-2016 season. Make sure to check out the lineup and buy your tickets before they sell out. For more information please call the Johnson Hall box office at 582-7144.

Kennebec Valley Community College (KVCC) is now enrolling students in new programs and options for the Fall 2015 semester including several new programs and options. Classes start September 8, 2015. For more information on any of these new programs and options call 453-5822 or email Admissions_Office@kvcc.me.edu.

Augusta Civic Center's Director Dana Colwill retired in July after 19 years (11 as Director). In addition, Dana has served on the Chamber Board for over 10 years. We at the Chamber want to wish him the best and thank him for his years of support and dedication to the city and our region!

Gardiner Main Street has expressed their heartfelt thanks to the community for their response to the recent fire. Please check their dedicated web page often for our list of community fundraisers, and let us know if you are planning one, too.
<http://www.gardinermainstreet.org/fire/>



That's my bank!

We can help you with property investments and business expansion!

Proud to be a part of the Kennebec Valley community.

Kennebec Savings Bank

Visit www.kennebecsavings.com to find a location near you!



spragueandcurtis.com

Sprague & Curtis
Real Estate

Experienced.
Trusted.
Connected.

75 Western Ave
Augusta, ME
623 1123



EARLE KENNEY



LORI DUBE



PERRY MCCOURTNEY



BILL SPRAGUE



ANN CASTONGUAY



JIM PEPIN



SCOTT GOGGIN

LEADING
REAL ESTATE
COMPANIES[®]
of THE WORLD



KV CHAMBER BUSINESS EXPO

**Wednesday, October 14
4:00 – 7:00 p.m.
Augusta Civic Center
Main Auditorium**

Sponsored By:

FairPoint
communications

Kennebec Savings Bank
your community bank since 1870 Member FDIC



Do not wait until it is too late!
REGISTER TODAY

Tables for the 2015 KV Chamber Business Expo are quickly filling up. This is one of the biggest opportunities that we offer our members each year, please do not pass it by.

Below is a list of the registered exhibitors to date. *If you do not see your name on this list, we do not have you registered!*

**A Partner In Technology
AFC - Augusta Fuel Co.**

**Best Western Plus Augusta Civic Center Inn &
Comfort Inn Augusta
Burgess Computer**

Camden National Bank

Capital Area Staffing Solutions, Inc.

**Children's Center: Early Intervention & Family
Support**

Combined Benefits United

Concentra Urgent Care

Crisis and Counseling Centers

Delta Ambulance

Duncklee & Nott

E. Paylor Law, LLC

FairPoint Communications

Gibson LeClair, LLC

Kaplan University

Kennebec Behavioral Health

Kennebec Networkers

Kennebec Savings Bank

Kennebec Valley YMCA

Macomber, Farr & Whitten

Main Security Surveillance/Capitol Computers

Maine Staffing Group

Maine State Credit Union

MaineGeneral Health

MaineGeneral Workplace Health

Mattson's Flooring Center

Minuteman Signs

Natural Gas Conversion Company

O & P Glass

Servpro of Augusta/Waterville

Summit Natural Gas of Maine

Training Center at Motivational Services

United Way of Kennebec Valley

University of Maine at Augusta

Wellness Connection of Maine



**LOOK FOR YOUR REGISTRATION
FORM IN THE INSERTS!**

WE MAKE SWITCHING TO NATURAL GAS EASY!

Our Conversion Specialists are with you from start to finish—helping you through what can sometimes be a confusing process.

We provide expert HVAC services and can complete most conversions in less than one day.

Contact us today to start enjoying all the benefits of natural gas **877-714-1296** or visit NaturalGasConversionCompany.com.

**ASK ABOUT OUR
BURNER RENTAL
PROGRAM THAT
COULD COST
YOU AS LITTLE AS
\$39.95 A MONTH
TO CONVERT.**

 **Natural Gas
CONVERSION COMPANY**
A Summit Utilities Company.

NATURAL GAS HAS MANY BENEFITS YOU MAY NOT BE AWARE OF...

With natural gas you will...

- Never have to look at an empty oil tank
- Never have to clear a path for a service delivery in the winter
- Never have to schedule a service delivery again, since it gets piped directly to your home.

Here are some other benefits you can look forward to as well:

- Natural gas is always "on".
- Convenience. It's always available for use.
- Pay only for the amount you've used every month.

To learn more about service areas, call **855.353.4433** or visit SummitNaturalGasMaine.com.

 **Summit
Natural Gas**

Special Thanks to our

● **GOLF Sponsors**

MAJOR SPONSORS



PLATINUM SPONSOR

MaineGeneral

GOLD SPONSORS

Cape Air

Central Maine Power Company

Charlie's Motor Mall

FairPoint Communications

G&E Roofing Co., Inc.

Maine Natural Gas Corporation

Marketplace at Augusta

O'Connor AutoPark

TD Bank

HOLE SPONSORS

92 Moose, B98.5, KOOL-AM
A-COPI

Anthem Blue Cross & Blue Shield

Augusta Civic Center

Augusta Country Club

Paul Blouin Performance

Camden National Bank

CBRE/The Boulos Co.

Eaton Peabody

Funeral Alternatives

Gardiner Federal Credit Union

GHM Insurance

Gibson LeClair, LLC

Goggin's IGA

J&S Oil Co., Inc.

Kaplan University

Kennebec Technologies, Inc.

Macpage LLC

Maine Drilling & Blasting

North Country Rivers-White Water Rafting

Peachey Builders

PERFORMANCE Foodservice - NorthCenter

Saunders Mfg. Co., Inc.

J.F. Scott Construction

Servpro of Augusta/Waterville

Skowhegan Savings Bank

Sprague & Curtis Real Estate

Sugarloaf Resort & Conference Center

Woodlands Senior Living

CART SPONSORS

D.R. Struck Landscape Nursery

Rockingham Electric Supply Co.

Vickerson Appraisal Services

NEWSLETTER INSERTS

A great way to get your word out!
One double-sided 8 1/2" x 11" @ \$250
Call us for details at 623-4559

Spotlight on a MEMBER

Care & Comfort



Care & Comfort, one of Maine's largest Home Health Care and Behavioral Health Care agencies, provides much needed and appreciated services for individuals, families and groups throughout thirteen counties from Biddeford to Madawaska. Founded 24 years ago by Susan D. Giguere with two employees, C & C

today employs over 575 and has branch offices in Waterville, Wilton, Bangor, Dover-Foxcroft and Presque Isle.

The agency's Home Health Care Division assists the elderly, disabled, or others needing special care maintain their independence with dignity in healthy and safe surroundings. RNs, LPNs, CNAs, and PSSs provide professional nursing, post-surgical care, in-home personal support and adult and pediatric long-term care. A caring companion program is available that offers services such as light housekeeping, meal preparation, shopping, running errands and transportation to doctor's appointments. Care & Comfort also offers Out Patient Mental Health Services, Child & Family Behavioral Health Treatment, Home and Community Support for Adults and Children, Day Habilitation, and Case Management.

In addition to membership in numerous professional and civic organizations, C & C and their employees volunteer and take part in awareness and local initiative events each year. Forty non-profit organizations have benefitted from the distribution of more than \$50,000 over the past few years from the agency's Jeans Fund, an ongoing collaborative fundraising effort between Care & Comfort and its employees. Every Friday is Jeans Day and staff may wear jeans for a company-matched \$2.00 donation for a local beneficiary.

Care & Comfort, a 100% Maine family-owned business, is one of the State's fastest growing and most successful small businesses. The company started with an investment of \$ 2,500.00, and a business model inspired by life experience - a learned difference between "good care - bad care - and who cares". The core values, philosophies and ethics upon which the company began are still in place today.

Susan and her team have received many accolades and prestigious awards over the years. However, the most treasured are the hundreds of phone calls from clients or their loved ones thanking them for the positive influence Care & Comfort has had on their family.

This section, dedicated to highlighting a member business, is given away at the monthly Business After Hours!



Kennebec Leadership Institute Openings

The KV Chamber and the University of Maine at Augusta are preparing for the Kennebec Leadership Institute's (KLI) 30th class. KLI is an intensive, three-month (80 hour) training program that requires 100% commitment from its participants. The class concept is to assure a continuing flow of leaders in the Kennebec Valley area. Call us at 623-4559 for an application. 2015 KLI Corporate Sponsors were **Kennebec Savings Bank** and **Anthem Blue Cross and Blue Shield**.

Meet the Board: Gregory Piper

Board member Gregory Piper has been serving the Kennebec Valley Chamber of Commerce since 2009. He is also a Kennebec Leadership Institute graduate.

Gregory has been with PERFORMANCE Foodservice - NorthCenter for several decades, working his way up through a variety of management positions. He is currently the President, a position which he has held for the past 7 years. With over 350 employees they move over 50 large trucks in and out each day and have become the major distributor in the Northeast of food service products. They started as Kirshner Foods in downtown Augusta in 1968 and relocated to their current location in 1975. With sustained growth, a minimal impact waste plan, and outstanding logistics, this company is a huge asset to our region.

Gregory resides in Winthrop with his lovely wife Dorothy. They have four children Michael, Jillian, Lindsay, and Melissa.



Congratulations to the winners of the KLI Golf Tournament!

Participants in the 2015 KLI Golf Tournament enjoyed perfect weather, friendly competition, and supported a great cause.

1st Place – Low Net



J.S. McCarthy
Printers

Matthew Tardiff,
Michael Tardiff, Will Purington,
Christian Savage

1st Place – Low Net w/ Ladies



Gibson
LeClair, LLC

Michael McKenney,
Melissa Perkins, Scott Nivus & Jeff Perkins

1st Place – Low Gross



Aerus

Ryan Meserve,
Oliver Pettengill,
Joe Mannisto,
Dan Emery

1st Place – Low Gross w/ Ladies



Charlie's
Motor Mall

Andrew O'Hearn,
Charlie Shuman,
Elissa Emmons,
Steve Shuman



Providing the highest quality eye care and eyewear to our community for 25 years

255 Western Avenue
Augusta
207-622-5800

210 Maine Avenue
Farmingdale
207-582-5800

824 Stillwater Avenue
Bangor
207-947-7554



KVCC Board of Directors

Kim Vandermeulen, Chair*
Alternative Manufacturing, Inc.
Eric Jermyn, Chair-Elect*
Anthem Blue Cross and Blue Shield
Michal Kleinlerer, D.M.D., Vice Chair*
MK Orthodontics
Chris Paszyc, Vice Chair*
CBRE/The Boulos Company
Matthew R. Tardiff, Treasurer*
J.S. McCarthy Printers
Cathy A. DeMerchant, Past Chair*
Capital Area Staffing Solutions, Inc.
Chuck W. Hays, Past Treasurer*
MaineGeneral Health
Craig H. Nelson, Esq., Special Counsel*
Doyle & Nelson
Ross H. Cunningham, President and CEO*^
* Executive Committee ^ Full-time Executive

Nathan R. Cotnoir
Camden National Bank
Randy Hutchins
O'Connor AutoPark
Earl Kingsbury
Augusta Civic Center
Ian D. Kopp
Kenway Corporation
Steven H. Marson
Central Maine Pyrotechnics
Stacey Morrison
Ganneston Construction Corp.
Jeffrey Nevins
FairPoint Communications
Anita M. Nored
Kennebec Savings Bank
Richard Parkhurst
Stained Glass Express
Gregory R. Piper
PERFORMANCE Foodservice - NorthCenter
Lynn M. Quirion
Macomber, Farr & Whitten
Michael D. Seitzinger, Esq.
Kozak & Gayer, P.A.
Andrew E. Silsby, (Director Emeritus)
Kennebec Savings Bank
Eric N. Stinneford
Central Maine Power Company
Joseph Szakas, Ph.D.
University of Maine at Augusta



2015 Hosts

August 26...Oakes & Parkhurst Glass

September 23...Dube Travel Agency

October 28...UMA 50th

November 4...Stained Glass Express

December 9...Maple Hill Farm Inn & Conference Center

Business Insider

Kennebec Valley Chamber of Commerce
21 University Dr., PO Box 676
Augusta ME 04332-0676
Phone: 207-623-4559 Fax: 207-626-9342
www.AugustaMaine.com

PRSR STD
U.S. Postage
PAID
Augusta, ME
Permit No. 576

Newsletter sponsors:



WHAT'S HAPPENING? KVCC Calendar August & September

August 2015

08/05 KLI Comm., 12 p.m. @ ADA
08/19 **Business Insider Breakfast**,
7:30 a.m.-9:00 a.m. @ Senator Inn
08/19 Membership Comm., 11:30 a.m. @
KVCC
08/26 **Business After Hours**, 5-7:00 p.m.
@ **Oakes & Parkhurst Glass**

September 2015

09/02 KLI Comm., 12 p.m. @ ADA
09/09 **Women's Network Luncheon**,
11:30 a.m. @ Senator Inn
09/16 **Business Insider Breakfast**,
7:30 a.m.-9:00 a.m. @ Senator Inn
09/16 Membership Comm., 11:30 a.m. @
KVCC
09/23 **Business After Hours**, 5-7:00 p.m.
@ **Dube Travel Agency**

Free reception 08/26/15

Oakes & Parkhurst Glass Hosts Business After Hours



Oakes & Parkhurst Glass will host the **August Business After Hours** on **Wednesday, August 26** from **5:00 – 7:00 p.m.** KV Chamber members and guests are welcome to join us for networking and great food! They are very excited to open their “new” doors and show off their new location!

There will be a chance to win the 50/50 raffle and many other raffles for door prizes. Many local businesses have offered up some amazing prizes, including a bird bath from Stained Glass Express. Delicious food and a cash bar will be available to all in attendance.

KVCC Business After Hours receptions are where some of your best Chamber networking happens. Be sure to bring along extra *business cards* to share with all your new friends. Please RSVP by calling us at 623-4559.

Are you following us?

Stay up to date on Chamber events, enter contests, and learn more about the Kennebec Valley region!



KVCC Staff

Ross H. Cunningham, President & CEO
Patty M. Hewett, Vice President, Operations
Lynne M. Burney, Program Director
Deborah R. Camporale, Information Coordinator
Cynthia M. Ross, Marketing & Membership Coordinator

Our Mission:

The KV Chamber exists to enhance life quality by strengthening our regional economy.

www.AugustaMaine.com

The NEW and IMPROVED AugustaMaine.com



The KV Chamber is proud to present their new, easy-to-use website. Along with a great new layout, the site boasts many other new areas you should check out:

- **Member Login:** Members can now participate actively in their membership by using our website! See the back side of this page for instructions on utilizing your online account.
- **Job Postings:** When logged in to the site, members can post jobs, deals, and member news directly to AugustaMaine.com!
- **Member Directory:** Members are sorted by category to make them easier to find.
- **Event Calendar:** The event calendar is easy to use and access so that you can easily participate in the many events available in our region. You can also follow the instructions on the back side of this page to submit your own events.

To obtain a login:

Logins were emailed to the address on file. If you did not receive the email, do not fret. Simply follow the instructions below.

1. In the lower left column, click on the "Forgot Login?" link.
2. Select the "Lost Username" checkbox and enter your email, you will receive your username via email. The main login for your company will be a variation of your company name.
3. Click on the "Forgot Login" link again and select "Lost Password" and enter your username and email address. The system will send you your temporary password to your email.

If you are unable to obtain your username and password, simply call the office and one of the chamber staff will assist you.

See other side for instructions to utilize your online account



To Modify Your User Profile:

1. Log in to the website and find the User Menu in the lower left column.
2. Click on the link for User Profile: the resulting tabs and information can be edited whenever you please. If you need to edit something that you are unable to do from your account, please contact the Chamber staff.
3. To modify your information, including the information for your company page on the chamber site, please point at the "Edit" link at the top and click on "Update Your Profile". Modify the information according to your needs and don't forget to click on the "Update" button before leaving.

Once the member is logged into the site:

To Submit a Job Posting, Hot Deal, or Member News:

1. Find User Menu in the lower left column and click on "Submit a Job Posting", "Submit a Hot Deal", or "Submit Member News".
2. Enter the title for the article but leave the Alias field empty as the system will automatically generate this entry.
3. Type the content for the article in the large text area and format it as you wish. If you are copying and pasting from MS Word or similar program, please paste into Notepad first to remove unnecessary formatting. You may then reformat in the test area on the site.
4. If you would like, you may enter in a Meta Description and Keywords which aid some search engines to find your article.
5. When done, click save and your article will be reviewed and posted as soon as possible. When you would like to remove the posting, click on the "Article Removal Request" link in the User Menu and fill out the simple form. The chamber staff may periodically review and remove articles that have expired or are no longer pertinent.

To Submit a Calendar Event:

1. Log in to the site.
2. Click on any date in the calendar to access the calendar.
3. Scroll to the bottom and click the "Add an event" link under the calendar.
4. Fill out the form as completely as possible and click "submit". The event will be reviewed before it is posted.
5. To remove an event, fill out the Article Removal Request form listed in the User Menu. The chamber staff may periodically review and remove articles that have expired or are no longer pertinent.

Please feel free to call us at 207-623-4559 with any questions or comments.



The Kennebec Valley Chamber of Commerce Business-To-Business EXPO 2015

Augusta Civic Center ~ Wednesday, October 14th ~ 4:00 to 7:00 pm

Network, learn and prospect your way to increased sales and contracts – this excellent pre-holiday show has it all!

- ❖ **THEME** – Halloween! Prizes named below for best use of theme with your business/organization.
- ❖ **Business to Business** – ways to improve your visibility and networking.
- ❖ **NEW 2015 – WE’VE MOVED TO THE MAIN AUDITORIUM!!** More space = more exhibitors...and more room!
- ❖ The bar will be open throughout the show with a special Business After Hours reception beginning at 5:30 pm.
- ❖ **Win some fabulous door prizes including a \$1000 cash grand prize!**



Thank you to our Major Sponsors:



EXHIBIT SPACE

Exhibit includes one 8’ skirted table

Single Display 10’ x 8’

- \$325 Member
- \$500 Non-Member Rate

Premium Display 10’ x 8’

- \$400 Member
Premium location, includes electricity

ELECTRICITY & EXTRAS

Please check all that apply

- Electricity \$40 fee** (available at all displays!)
- Other special needs _____

Exhibitor Prizes:

- 1st Place:** Free 2016 EXPO single display space
- 2nd Place:** One free KVCC 2016 Newsletter Insert
- 3rd Place:** Six (6) free KVCC Business Insider Breakfasts or Women’s Network Luncheons (valid Nov. 2015-Oct. 2016)

Registration Payment

Display(s): \$ _____

Special needs & extras + _____

Total Amount Enclosed = \$ _____

Registration Form 2015

Please print all information EXACTLY as it should appear in the Expo Program

Booth Choice:

1st 2nd 3rd

Business/Organization Name

Contact Person

Mailing Address

City State Zip

Phone Fax

Email

Website Address

Brief description of organization for program:

Please use my 2014 program description

***RAFFLE PRIZE min. value \$50 – ONE per exhibit**

My raffle prize is:

Raffle Prize Value \$ _____

Raffle Information

From 5:30 to 6:30 PM raffle. Each business is responsible for holding their individual raffle. Most raffle holders collect business cards so they should already have a contact name & number. Please keep the following in mind when planning raffle:

- ❖ **Raffle items not included with registration materials will not be considered.**
- ❖ Use a special *basket or bowl* to collect business cards – this can be used for the raffle and you get to keep the cards for future contacts!
- ❖ Popular items branded with your business logo or name are always fun to share with attendees. If you wish to raffle off coffee mugs or tee shirts feel free to do so individually at your exhibit. (these items do not qualify as official EXPO raffle prizes.)
- ❖ **The KV Chamber will only allow ONE (1) raffle item per exhibitor, with a minimum value of \$50.00.** If you wish to participate at this level, please be sure to list your raffle item on the registration form so we can include it in our publicity. *High end item announcements may be saved for the evening reception at the discretion of the Chamber.*

Sponsorship

SPONSORSHIPS ARE AVAILABLE.

Return registration to:

Kennebec Valley Chamber of Commerce
PO Box 676, Augusta ME 04332-0676
 Phone: 207-623-4559 Fax: 207-626-9342
 info@AugustaMaine.com

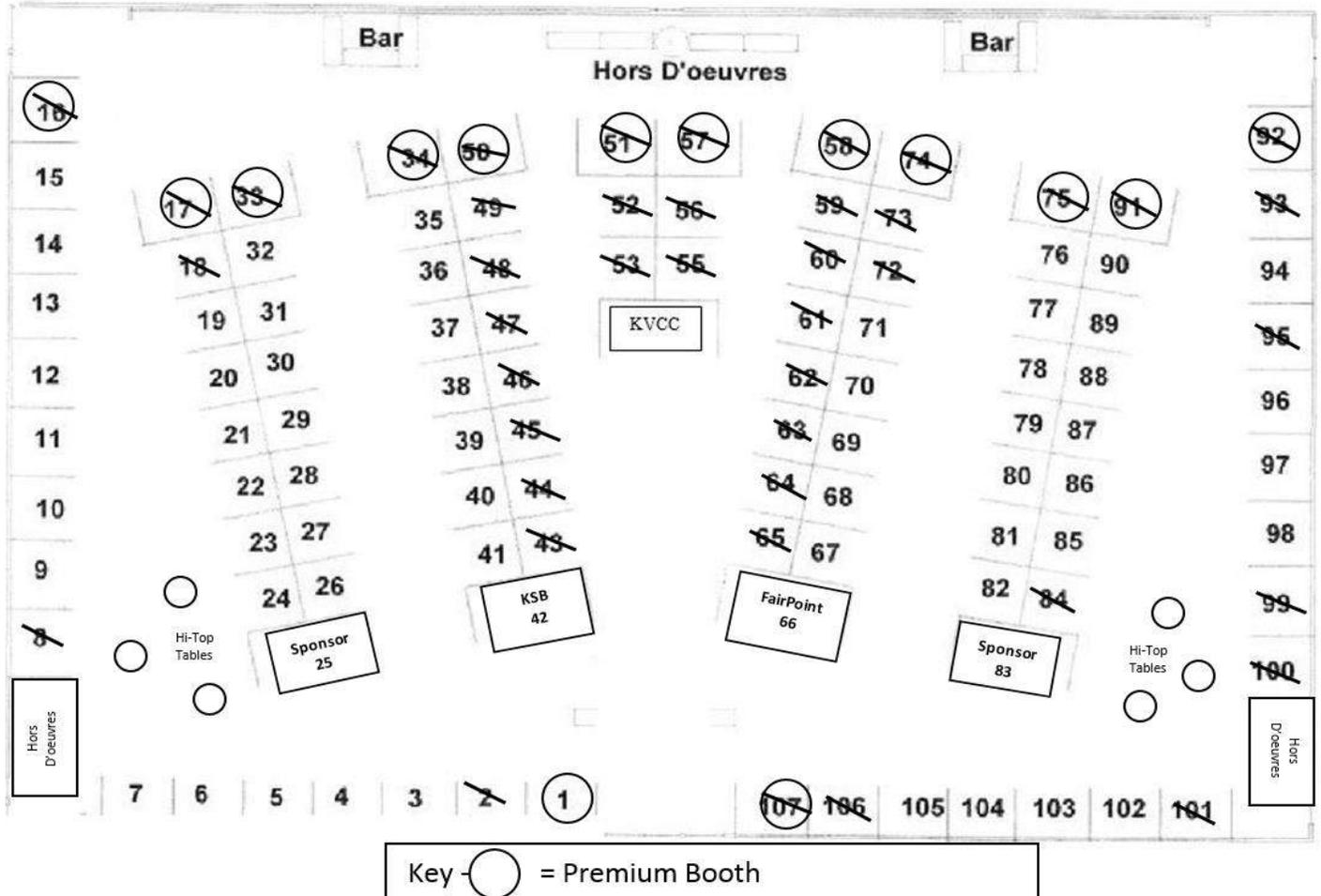
Exhibitors Floor Plan

Please choose your space from the attached diagram and **note top three choices** on registration form. Register Early for best selection.

Important Notes

- ❖ **Electricity available** for an additional \$40 fee.
- ❖ **Be sure to mail in your completed registration form to reserve your spot.**
- ❖ **PLEASE - NO EARLY BREAKDOWN.** With just three (3) hours, we need to be up and running until the 7:00 conclusion. Be Professional -- please comply and help keep us looking good!

IMPORTANT: If you don't see your business or organization listed, we have not yet received your registration form. We need your registration to confirm your participation.



Booth Number	Company	Booth Number	Company	Booth Number	Company
1		38		75	Maine Staffing
2	Crisis & Counseling	39		76	
3		40		77	
4		41		78	
5		42	Kennebec Savings Bank	79	
6		43	Turner Publishing	80	
7		44	KV YMCA	81	
8	Concentra	45	Kennebec Behav. Hlth	82	
9		46	Delta Ambulance	83	
10		47	Gibson LeClair	84	New Dimensions FCU
11		48	Children's Center	85	
12		49	Duncklee & Nott	86	
13		50	Summit Natural Gas	87	
14		51	Macomber F & W	88	
15		52	Maine State CU	89	
16	Burgess Computers	53	Mattson's	90	
17	AFC	54	KV Chamber	91	Wellness Connection of Maine
18	UMA	55	Minuteman	92	Best Western & Comfort Inn
19		56	API	93	KV Federal Credit Union
20		57	Servpro	94	
21		58	NGCC	95	Motivational Services.
22		59	O+P Glass	96	
23		60	MG Workplace	97	
24		61	MG Health	98	
25		62	Kaplan University	99	Steven Dumas Catering
26		63	CASS	100	Concord Coach Lines
27		64	United Way	101	Maine Savings FCU
28		65	Cross Insurance	102	
29		66	FairPoint	103	
30		67		104	
31		68		105	
32		69		106	E. Paylor Law
33	Main Security and <u>Surv.</u>	70		107	BNI-Kennebec Networkers
34	Camden National Bank	71			
35		72	Sugarloaf		
36		73	Skowhegan Savings		
37		74	Combined Benefits		
XX	Premium Booth	XX	Sponsor Booth		

Updated 7/24/15 lmb



Kennebec Valley Chamber of Commerce
 39th Annual Awards Recognition Dinner
 Friday, January 22, 2016



This is your opportunity to nominate your favorite business or individual for one of the awards!

Kennebec Valley region businesses/individuals will be recognized for the following criteria.

All nominees must be located in the Kennebec Valley Chamber coverage area

Augusta, Belgrade, Chelsea, Dresden, Farmingdale, Fayette, Gardiner, Hallowell, Jefferson, Litchfield, Manchester, Monmouth, Mt. Vernon, Pittston, Randolph, Readfield, Richmond, Somerville, Wayne, West Gardiner, Whitefield, Windsor, Winthrop

Please use additional sheets for each nomination

President's Award:

- Must be a KV Chamber member
- At least two years in business
- Demonstrated revenue growth and job creation
- Recognized for leadership in their business
- Displays an exemplary business/community image

Community Service Award:

- May be a KV Chamber member
- Must be active in community betterment
- Recognized by peers for integrity, performance
- Shows successful track record in community leadership



Young Professional Award:

- A young professional between the ages of 21-40.
- Has shown exemplary leadership in previous two-years
- Is recognized for long-term commitment to the community

Nominator's Information

Name _____
 Title _____
 Organization _____
 Address _____
 Phone _____
 Email _____

Nominee information

I nominate _____

For (check one)

- President's Award
- Community Service Award
- Cynergy Young Professional Award

Company / Organization _____

Address _____

Phone _____ Email _____

Qualifications for Award – *Please describe why this business or person should be considered for this award. Attach additional supporting info as needed.*

Please return nomination form prior to **September 15, 2015** to the Kennebec Valley Chamber of Commerce
 21 University Drive, Augusta Maine 04330 / info@augustamaine.com / Fax: 623-9342 / Phone: 623-4559



39th Annual Awards Sponsorship Opportunities

The event brings some 900 business people and guests, plus notable political leaders to the Augusta Civic Center to honor up to nine organizations and individuals. The program is taped and broadcast on Time Warner Cable TV to approximately 300,000 Maine households.

MAJOR SPONSOR BENEFITS:

- Your company will be recognized as a Major Sponsor.
 - Your company’s logo will be featured in official printed program and invitations.
 - Your company’s logo will be featured on our website www.AugustaMaine.com home page banner with an average of 1,000 visitors per day year round.
 - Your company’s logo will be presented as Major Sponsor during reception and dinner.
 - Your company’s logo will be posted on a special 2016 Awards page on the Chamber’s website and remain on the site throughout 2016. The website www.AugustaMaine.com gets more than 100,000 visits each month.
 - Your company will be featured on special signage at the event and in news releases about the event in the Chamber’s December, January & February Business Insider newsletters. These newsletters are uploaded online at www.AugustaMaine.com.
 - Your company will be featured as a major sponsor in the Kennebec Journal’s two-page spread recognizing the awardees.
 - Your company will be recognized as a Major Sponsor by the emcee at the banquet.
 - As a Major Sponsor your company will be featured in a one-minute (sponsor-provided) TV ad during the dinner.
- As a Major Sponsor your company will receive a table for eight at the awards banquet.

ENTERTAINMENT SPONSOR BENEFITS:

- Your company will be recognized as the Entertainment Sponsor for the Performance of “Pat Colwell & the Soul Sensations” from 8 – 10 pm during the dance portion of this great event!
- Your company will be recognized as the Entertainment Sponsor by the emcee at the banquet.
- Your company’s logo will be featured in official printed program.
- Your company will be featured on special signage at the event and in news releases about the event.

PLATINUM SPONSOR BENEFITS:

- Your company’s logo will be featured in official printed program.
- Your company’s logo will be posted on a special 2016 Awards page on the Chamber’s website
- Your company will be featured on special sinage at the event and in news releases about the event.

GOLD SPONSOR BENEFITS:

- Your company’s logo will be featured in official printed program.
- Your company will be featured on special signage at the event and in news releases about the event.

2016 SPONSOR FORM

Company: _____

Contact: _____

Mailing Address: _____

Telephone: _____

Cell: _____

Email: _____

KVCC SPONSOR OPPORTUNITIES:

Major: \$5,000 _____ Entertainment: \$3,000 _____

Platinum: \$2,500 _____ Gold: \$500 _____

For more information call 207-623-4559 or email info@augustamaine.com

Kennebec Valley Chamber of Commerce
PO Box 676
Augusta, ME 04330

MaineGeneral Health 12th Annual Walk for Hope



Saturday, Oct. 17, 9 a.m.

5K Walk begins at Sam's Club, Marketplace at Augusta

Rain or Shine



Top 5 reasons to walk with us!

1. ***It's a team-building experience***
Walking as a company team creates a camaraderie that carries over into the workplace and boosts company morale and loyalty.
2. ***You're in good company***
Join other business leaders – you'll be in good company caring for our communities.
3. ***You're a visible leader***
Be recognized as a leader who is committed to keeping care local.
4. ***It's good for business***
When your company participates, you create visibility for your products and/or services.
5. ***You're helping others***
Everyone in your organization can feel good about supporting greater Kennebec Valley families that have been touched by breast cancer.

Come walk with us!

**Celebrating 12 years
of making a difference
in the lives of breast cancer
survivors, fighters & families
in the Kennebec Valley!**

Did you know?

- One in eight women develops breast cancer in her lifetime.
- If detected early, breast cancer is 90 percent curable. Mammography is the best tool for early detection.

**Join us to raise funds for
MaineGeneral's Breast Care
Program — what's raised here
stays here.**

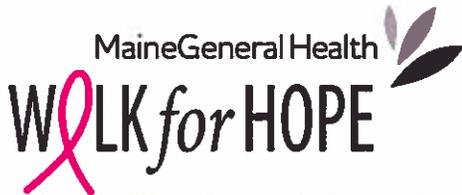
Complete the form on the back
to sign up, or visit

www.give.mainehealth.org/HOPE



Main sponsor:

 **new balance**
FOUNDATION



to benefit MaineGeneral's Breast Care Program

www.give.mainegeneral.org/HOPE

The **Walk for Hope** starts in the Augusta Sam's Club parking lot **9 a.m. • Saturday, Oct. 17, 2015.** Check-in begins at 7:30 a.m. Please arrive *no later than 8:30 a.m.*

Registration Form

To register online and create your own fundraising page, go to www.give.mainegeneral.org/HOPE

Business Name: _____

Business Contact: _____

Address: _____ City: _____ State: _____ Zip: _____

Email: _____ Business Phone: _____

Team Name: _____

Team Members:

_____	_____
_____	_____
_____	_____
_____	_____

* Additional team members may register separately; please have them indicate the team name on their registration form.

We have enclosed a check, made payable to MGMC, for the \$10 **per registrant** fee totaling: \$ _____

Please charge the \$10 **per registrant** fee to my credit card:

Name on Card: _____ Card Number: _____

Card Type: MC___ Visa___ Discover___ Expiration Date: ___/___ Security #: _____

Signature: _____

We are unable to join the **Walk for Hope**, but enclosed is our donation to benefit the Breast Care Program

We are interested in becoming a corporate sponsor. Please follow up with contact above.

Prizes will be awarded to: the team with the most members; the team that raises the most money; and the individual who raises the most money. In addition, incentives will be given to those who raise \$100 or more.

Pledge sheets, event details and fundraising tips can be printed from our website www.give.mainegeneral.org/HOPE

Mail form & fee to: MaineGeneral Health • Office of Philanthropy • PO Box 828, Waterville, ME 04903 • 207.626.1809

Special thanks to our sponsors:

New Balance Foundation

Compass Health Analytics

Marketplace at Augusta

Capital Area Federal Credit Union

J F Scott Construction Company



Run to Play 5k

**Proceeds to benefit:
The Children's Discovery
Museum of Augusta**

"Where children come to learn and grow."

September 12, 2015

Registration Time: 8am—8:30am

Kids Fun Run: starts at 8:40am

5K Start Time: 9am

**Kid's Fun Run takes place
around the Augusta Rec-
reation Field. The 5K
starts at the this field out-
side the KVMGA, will con-
tinue down the Kennebec River Rail
Trail and end back where we began.**

Run, Jog or Walk.

All ages are welcome!



THANK YOU to our Major Sponsor

MACPAGE™

Executive
Augusta, ME
A COMMITTEE

Entry Fee:

- 5K—\$20.00 Pre-registered
- Kids Fun Run—\$5.00 Pre-registered
- 5K—\$25.00 on Race Day
- Kids Fun Run—\$8.00 On Race Day

**For More Information, contact
us at 207-622-2209**

**Send registration form to
171 Capitol Street
Augusta, ME 04330**

**or register online
through**

www.childrensdiscoverymuseum.org/

Mail form and entry fee to:

Children's Discovery Museum
171 Capitol Street, Suite 2
Augusta, ME 04330

207-622-2209

info@childrensdiscoverymuseum.org

Name _____

Email Address _____

Address _____

Phone _____

T-shirt Size S M L XL

Sex _____ Age on race day _____

Entry Fee: \$ _____

Additional Donation: \$ _____
Tax Free Donation

Total Enclosed: \$ _____

Release Form

In consideration of accepting this entry for myself / my child, I the undersigned intend to be legally bound, hereby, for myself, my heirs, executors and administrators, waive and release all rights and claims for losses / damages I may have against the sponsors of the race and / or officials of said event for any and all injuries suffered by me / my child in said event and my / my child's physical condition has been verified by a licensed medical doctor. Further, I hereby grant full permission to any and all of the foregoing to use any photography, video tapes, or any other records of this event for any purpose.

Signature _____

Date _____

Signature of parent or guardian if under 18 years of age _____

Date _____